



Comodo Partner Secure Program

Grow Your Business and Protect Your Customers

PROGRAM OVERVIEW

The Comodo Partner Secure Program empowers partners to create ongoing revenue streams and deliver the best security solutions to their customers.

The program is dedicated to providing a vast line of highly-profitable products, marketing resources, training and generous margins. You will achieve new levels of success by joining the Comodo Partner Secure Program as a Distributor, Gold Reseller or Authorized Reseller (see below Program Benefits table to learn more).

WHY PARTNER WITH COMODO?

Comodo partners have access to security solutions that increase your value to your clients and create ongoing revenue streams.

Partnering with Comodo will bring your customers access to next-generation patent-pending automatic containment technology, leading endpoint security & much more. Comodo has a deep history of innovation and development across consumer and business products. Partner with a visionary leader in cyber security and the world's leading trust provider.

PROGRAM BENEFITS

As a Comodo Partner, you can be assured that you have all the support you need to maximize your profits. And you'll gain access to product discounts, revenue opportunities, marketing assistance and more.

Benefits	Gold Reseller	Authorized Reseller
Product Discounts	✓	✓
Access to Partner Portal	✓	✓
eLearning/Training	✓	✓
Accredited Partner Logo	✓	✓
Free Demos	✓	✓
Free RMM Tool	✓	✓
Product Launch Kits/POS Material	✓	
Marketing Campaigns & Promotions	✓	
Comodo Generated Leads	✓	
Pre-Sales Support	✓	
Deal Registration Program	✓	
Marketing Development Funds (MDF)	✓	

THE COMODO DIFFERENCE

PARTNER ENABLEMENT

When you decide to partner with Comodo, we will equip you for success. Unlike other security programs Comodo backs up our enablement efforts with FREE access to tools such as our Partner Secure Portal and a Remote Monitoring and Management (RMM) tool.

MARKETING SUPPORT

Partners also benefit from marketing support to ensure the right message gets across to your customers. In addition, enjoy direct input on campaigns and promotions, co-branded collateral, product launch kits, and use of the Partner Secure Logo for your website.

SALES TRAINING

Security products can be complicated and hard to differentiate to today's consumer. Comodo will work with your team to simplify our sales processes and messaging, and depending on your level even support you with Comodo generated leads. Boost your sales with our product discounts, eLearning, and free demos.

PRODUCT/TECHNICAL TRAINING & REQUIREMENTS

Technical product training is provided as you need it for our expansive product portfolio. Training certifications will be awarded when you meet certain criteria so we can ensure our partnership is as robust as possible. We also require that we work with you on business planning and forecasting, accepted terms and conditions, and end user/ POS reporting.

PARTNER REQUIREMENTS

Requirements	Gold Reseller	Authorized Reseller
Annual Minimum Sales	\$100,000	
Product Training Certifications	3	1
Number of Trained Sales People	2	1
Number of Trained Technical Staff	2	
Accepted Terms & Conditions	✓	✓
Business Plan/Forecast	✓	
End User Name POS Reporting	✓	

ABOUT COMODO

Comodo, a global innovator and developer of cyber security solutions, is the number one SSL certificate authority in the world, and provides the most trusted security site seal available today.

We ensure our customers can trust technology being used and the information being exchanged. From being a leading Certificate Authority to being approved by the PCI Security Council, we deliver industry tested and certified software solutions. We guard against the interception and altering of information to ensure ideas remain intact and understood.

Based on a history of security certificate experience and patent-pending automatic containment technologies, Comodo is the only company that is uniquely qualified to identify and contain unknown files automatically—the source of malware.

BECOME A PARTNER TODAY!

Further differentiate your business and increase your profits by partnering with Comodo. To find out how you can become a partner, please email us at partners@comodo.com.

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